

About Soft Skills Zone:

Soft Skills Zone, established in 2018, is a growing woman owned, veteran owned business that delivers soft skills training, credentialing, and coaching services to foster the development of individuals for professional and personal success. What are soft skills? Soft skills are people skills including effective communication, professionalism and work ethics, critical thinking, and teamwork.

A Harvard University study reports that 85% of job success comes from well-developed soft and people skills. Likewise, today's hiring officials and managers repeatedly say that technical hard skills (i.e., in STEM, logistics, construction, and business administration) are not enough. Our part is to close the soft skills gap to present a well-rounded workforce with hard skills AND soft skills. Now more than ever, leaders and employees need soft skills, and Soft Skills Zone is positioned to build a dedicated team of trainers and professionals to meet this growing demand.

Internship Opportunity for: Grant Writer (Unpaid with Benefits)

Job Description:

- Complete a <u>DISC Personality Profile Assessment test</u>; receive feedback, <u>coaching</u>, and training on DISC and on your findings
- Learn, understand, and be able to explain our service offerings to others
- Complete our soft skills trainings
- Interns can complete a soft skills assessment test and <u>earn a nationally recognized</u>
 Essential Soft Skills credential
- Conducts research and seeks grant funding that match the objective of the organization
- Prepares drafts, gathers supporting documentations, writes grants, and submits them to the granting agency in a timely manner
- Contacts and follows up on leads with granting organizations and agencies
- Secures grant funding
- Keep records of and track emails and calls with grantors; record comments and actions taken
- Schedules and conducts follow up communication and correspondences, as needed

Qualifications:

- Intern(s) must believe in the Mission, Vision, and Goals at Soft Skills Zone
- Best suited for individuals with knowledge and/or experience in/with:
 - A bachelor's degree in a related field plus 18 months of grant writing experience, working knowledge of government, institution or non-profit budgets, grant



programs and contracts preferred, must be able to independently prepare grant submittal documents and reports using Microsoft Office programs

Skills needed include:

 Relationship building, research skills and the ability to find available funding, follows the grant's guidelines, able to write and tell a story, write what's factual, motivational, visual, and inviting, ensures quality, accuracy, and completeness of all submitted grant proposals, time management, effective follow up and follow through

Part-Time: Up to 30 hours per week

Number of Openings: Multiple

Duration: Fall (September–December 2021); Spring (January-April 2022)

Employment Potential: Yes

Location: Remote or Hybrid

Records to: Emma Reynolds-Middleton, CEO

Program Information: Our interns are learners and trainees. As such:

- 1. Interns cannot displace regular employees
- 2. Interns are not guaranteed a job at the end of the internship (though we may decide to hire an intern at the conclusion of the experience)
- 3. Interns are not entitled to wages during the internship however benefits are available
- 4. We provide soft skills trainings to our interns, even if it somewhat impedes the work
- 5. Interns receive hands-on experience with processes used by us
- 6. Interns' assessments and soft skills trainings are intended to benefit the interns

Intern Benefits:

- Access to assessment tests for personal and professional growth and development
- Access to soft skills trainings and coaching
- Opportunity to earn a nationally recognized soft skills credential

Application Process: Forward your resume to Emma Reynolds-Middleton, CEO

• Email: emma@softskillszone.com

Subject Line: Interest: Internship – Grant Writer (Unpaid with Benefits)